

W EACHANGE COMMISSION Washington, D.C. 20549

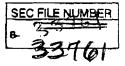
ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

OMB APPROVAL

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	January 1, 2003	AND ENDING Dece	ember 31, 2003
	MM/DD/YY		MM/DD/YY
A. REC	GISTRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: Excalibu	r Financial Group, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. Box N	0.)	FIRM I.D. NO.
105 Coronado Court, Building 9I)		
	(No. and Street)		
Fort Collins	CO	805	25
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER OF PI Rick Meehleis, MS, CFP	ERSON TO CONTACT IN REGA		ORT 970-223-4164
		(/	Area Code - Telephone Number
B. ACC	OUNTANT IDENTIFICAT	ΓΙΟΝ	
Mason Russell West, LLC	whose opinion is contained in this (Name - if individual, state last, first, in		,
739 West Littleton Boulevard	Littleton	CO	80120-2337
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant		DEM	30FAGE
Public Accountant			JCESSED
☐ Accountant not resident in Uni	ted States or any of its possession	ns. 🔰 AU	9CESSED 5 19 2004
	FOR OFFICIAL USE ONLY	7	HOMSON

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. Seg-Sqc ion 240.47a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

1,	Rick Meehleis, MS, CFP		, swear (or affirm) that, to the best of
my k	knowledge and belief the accompanying fina	incial statement an	d supporting schedules pertaining to the firm of
	Excalibur Financial Group, Inc.		
of_	December 31	, 20 <u>_03</u>	, are true and correct. I further swear (or affirm) that
neith	er the company nor any partner, proprietor	, principal officer	or director has any proprietary interest in any account
class	sified solely as that of a customer, except as	follows:	
	641G	-	Signature
	Eug.	- 60 M	•
	1 94:4	- الأية : ن	President
		7:28	Title
V		ā:38	
24	The American Company		
/	Notary Public 09-/************************************	AL B	•
This	report ** contains (check all applicable	571	
	(a) Facing Page.		
	(b) Statement of Financial Condition.		
	(c) Statement of Income (Loss).		
	(d) Statement of Changes in Financial Con-	Coch Flows	
	(e) Statement of Changes in Stockholders'		or Sale Proprietors' Canital
	(f) Statement of Changes in Liabilities Sub		
	(g) Computation of Net Capital.	Oldinated to Claim	is of Cleditors.
	(g) Computation of Net Capital. (h) Computation for Determination of Rese	mia Daguinamanta	Disservant to Bula 1502 2
	(i) Information Relating to the Possession	.	
<u> </u>			e Computation of Net Capital Under Rule 15c3-3 and the
_	Computation for Determination of the F		
المصا		na unaudited State	ments of Financial Condition with respect to methods of
(CO)	consolidation.		
	(1) An Oath or Affirmation.		
	(m) A copy of the SIPC Supplemental Repo		
L. ((π). A report describing any material inadequ	acies found to exis	or found to have existed since the date of the previous audit

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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Mason Russell West, LLC

303-795-3356;

739 WEST LITTLETON BLVD. LITTLETON, CO 80120-2337 TELEPHONE 303-797-9101 FAX 302-796-3358 E-MAIL: cpas@mrwiic.com

DICK MASON RAY RUSSELL, JR. CERTIFIED PUBLIC ACCOUNTANTS **CONSULTING SERVICES**

Page 6

Report of Independent Certified Public Accountants

The Board of Directors and Stockholder Excalibur Financial Group, Inc. Fort Collins, Colorado

We have audited the accompanying statements of financial condition of Excalibur Financial Group, Inc. as of December 31, 2003, and the related statement of operations, cash flow and stockholder's equity for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Excalibur Financial Group, Inc. as of December 31, 2002 and for the year then ended were audited by other auditors whose report dated March 28, 2003 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the 2003 financial statements referred to above present fairly, in all material respects, the financial position of Excalibur Financial Group, Inc. at December 31, 2003 and the results of its operations, cash flows and changes in stockholder's equity for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary schedule on page 10 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole. Maron Kernell West, UC

Littleton, Colorado

March 30, 2004



Statements of Financial Condition December 31, 2003 and 2002

Assets	2003	2002		
Current Assets Cash	\$ 1,221	\$ 2,410		
Certificate of deposit	6,000	6,000		
Commissions receivable	1,175	-		
Furniture, net of accumulated depreciation of \$5,190	1,358	1,358		
Total Current Assets	9,754	9,768		
Total Assets	<u>\$ 9,754</u>	\$ 9,768		
Liabilities and Stockholder's Equity				
Current Liabilities				
Accounts payable and accrued expenses	\$ 1,000	\$ 1,000		
Deferred income tax	₩	-		
Income taxes payable				
Total Current Liabilities	1,000	1,000		
Deferred income taxes	_			
Stockholder's Equity				
Common Stock, \$.001 par value:				
Authorized 100,000 shares; issued and				
outstanding 100,000	100	100		
Additional Paid-in Capital	42,385	19,521		
Retained earnings (deficit)	(33,730)	(10,853)		
Total Stockholders' Equity	8,755	8,768		
Total Liabilities and Stockholder's Equity	<u>\$ 9,755</u>	\$ 9,768		

Statements of Operations For the Years Ended December 31, 2003 and 2002

	2003	2002
Revenues	· · · · · · · · · · · · · · · · · · ·	
Commissons	\$ 215,654	\$ 224,783
Interest	114	146
Total Revenues	215,768	224,929
Expenses		
Auto expenses	22,331	15,326
Commissions	185,315	153,675
Depreciation	-	58 <i>5</i>
Insurance	548	3,125
Office expense	7,422	2,679
Professional services	1,276	1,500
Occupancy	8,334	3,457
Taxes and licenses	3,828	2,757
Telephone	5,137	6,642
Travel and promotion	3,029	45,103
Meals and entertainment	1,425	528
Total Expenses	238,645	235,377
Net Income (Loss) Before Taxes	(22,877)	(10,448)
Provision for Income Taxes		
Current tax provision	<u> </u>	<u> </u>
Net Income Tax Benefit (Expense)	-	
Net Income (Loss)	\$ (22,877)	\$ (10,448)

Statements of Cash Flows For the Years Ended December 31, 2003 and 2002

	2003	2002
Cash Flows From Operating Activities		
Cash received for commissions	\$ 214,480	\$ 244,460
Cash paid to suppliers and independent contractors	(231,603)	(249,671)
Interest received	114	146
Income taxes paid	-	_
Net Cash Provided (Used) by Operating Activities	(17,009)	(5,065)
Cash Flows From Financing Activities		
Cash Flows From Investing Activities		
Additional Paid in Capital contributed	15,820	
Cash Provided by Financing Activities	15,820	
Net (Decrease) Increase in Cash	(1,189)	(5,065)
Cash at Beginning of the Year	2,410	7,475
Cash at End of the Year	\$ 1,221	\$ 2,410
Reconciliation of Net Earnings (Loss) to Net Cash		
from Operating Activities:		
Net Earnings (Loss)	\$ (22,877)	\$ (10,448)
Adjustments:		
Depreciation	-	585
Lease payments made by stockholder	-	7,121
(Increase) decrease in:		
Commissions receivable	(1,175)	19,677
Increase (decrease) in		
Accounts payable	_	(22,000)
Net Cash Provided (Used) by Operating Activities	\$ (24,052)	\$ (5,065)
Supplemental Disclosures of Cash Flow Information:		
Cash paid for interest	\$ -	\$ -
Cash paid for taxes	\$ -	\$ -
Non-cash Financing and Investing Activities		
Contributed capital from lease payments made by stockholder	\$ 7,044	\$ 7,121

Statements of Stockholder's Equity For the Years Ended December 31, 2003 and 2002

	Commo	mon Stock		Additional Paid-In	Retained Earnings (Deficit)		
	Shares Amount		nount	<u>Capital</u>			Totals
Balance December 31, 2001	-	\$	100	\$ 12,400	\$	(405)	\$ 12,095
Additional capital contributed	-		_	7,121		-	7,121
Net income (loss)					_(10,448)	(10,448)
Balance December 31, 2002	-		100	19,521	(10,853)	8,768
Contributed capital			-	22,864		-	22,864
Net income (loss)				_	_(22,877)	(22,877)
Balance December 31, 2003	_	\$	100	\$ 42,385	\$ (:	33,730)	\$ 8,755

Aug-10-04 3:25PM;

Excalibur Financial Group, Inc.

Notes to Financial Statements December 31, 2003 and 2002

1. Organization and Significant Accounting Policies

Organization and Nature of Business

The accounting and reporting policies of Excalibur Financial Group, Inc. (the Company) conform to generally accepted accounting principles. The following summary of significant accounting policies is presented to assist the reader in evaluating the Company's financial statements.

Nature of Operations

The Company sells annuities, universal life policies and leasing limited partnerships, each of which is placed directly with the underwriting companies. The Company's customers are located throughout the United States.

Furniture, Equipment and Depreciation

Furniture and equipment are recorded at acquisition cost or fair market value at time of contribution. Depreciation is computed using accelerated methods over the assets' estimated useful lives.

Cash and Cash Equivalents

For purposes of the statement of changes in financial position, the Company considers all highly liquid financial instruments purchased with a maturity of three months or less to be cash equivalents.

Income Taxes

Deferred tax liabilities or assets, net of any applicable valuation allowance for deferred tax assets, are recognized for the estimated future tax effects attributable to tax carry-forwards. Temporary differences between book and tax reporting relate to the cash basis used for income tax reporting.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

Notes to Financial Statements (continued) December 31, 2003 and 2002

2. Operating Leases

Sent By: Mason Russell West LLC;

The Company leases office space under a month-to-month lease requiring monthly payments. The Company also leased two vehicles under operating leases requiring monthly payments of \$982 and \$408 through August 2005 and August 2004, respectively. During 2002, the stockholder made \$7,121 of the auto lease payments on behalf of the Company, which is reported as additional paid-in capital. Total lease expense for 2003 and 2002 was \$10,825 and \$18,505, respectively. Future minimum lease payments at December 31, 2003 are \$15,047 in 2004 and \$7,857 in 2005.

3. Income Taxes

	Years Ended December 31,					
		2003		2002		
Current income tax expense	\$	~	\$	-		
Deferred income tax expense (benefit)		_				
income tax Expense (Benefit)			\$	_		
medine tax Expense (Benefit)	D 100		-			
nicome tax Expense (Benefit)	Y	ears Ended	Decem	ber 31,		
nicolne tax Expense (Benefit)	Y	ears Ended 2003		ber 31, 2002		
						
Deferred tax asset related to net operating loss carryforwards Valuation allowance		2003		2002		

Realization of the deferred tax asset is dependent on generating sufficient taxable income prior to expiration of the net operating loss carryforwards. The amount of the net deferred tax asset considered realizable could change in the near term if estimates of future taxable income during the carryforward period change. The remaining net operating loss carryforward at December 31, 2002 is approximately \$21,370.

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Excalibur Financial Group, Inc.

Notes to Financial Statements (continued) December 31, 2003 and 2002

4. Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities and Exchange Commission, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio (aggregate indebtedness to net capital) may fluctuate on a daily basis.

According to Rule 15c3-1, the Company's net capital ratio shall not exceed 8 to 1 for the first twelve months of operation as a broker-dealer and 15 to 1 thereafter. In addition, equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. Net capital data is as follows:

	Net	. Capital	Requirements		Indebtedness		Capital Ratio
December 31, 2002	\$	7,410	\$	5,000	\$	1,000	.14 to 1
December 31, 2003	\$	7,397	\$	5,000	\$	1,000	.14 to 1

5. Concentrations of Risk

During 2002, the Company sold investment products of two companies which represent 42% and 42%, respectively, of the Company's commission revenue. During 2003, the Company sold investment products of three companies, which represent 40%, 34% and 24%, respectively, of the Company's commission revenue.

Sent By: Mason Russell West LLC; 303-795-3356; Aug-10-04 3:25PM; Page 14/19

Excalibur Financial Group, Inc.

Supplementary Information

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Excalibur Financial Group, Inc.

Computation of Aggregate Indebtedness and Net Capital Pursuant to Rule 15c3-1 For the Years Ended December 31, 2003 and 2002

	2	2003		2002
Net Capital		-		
Total stockholder's equity	\$	8,755	\$	8,768
Deductions				
Equipment and furniture, net		1,358		1,358
Receivables, from related parties		-		-
Club membership and deposit		-		-
Other assets		-		-
Total Deductions		1,358		1,358
Total Net Capital	<u>\$</u>	7,397	\$	7,410
Aggregate Indebtedness				
Payables and accruals	\$	1,000	\$	1,000
Income taxes payable		-		-
Deferred income tax expense, net		_		_
Total Aggregate Indebtedness	<u>\$</u>	1,000	<u>\$</u>	1,000
Computation of Basic Net Capital Requirements				
Required minimum net capital	<u>\$</u>	5,000	\$	5,000
Capital in excess of required minimum	\$	2,397	<u>\$</u>	2,410
Ratio of aggregate indebtedness to net capital	<u>0.</u>	14	<u>c</u>	<u>), 14</u>
Reconciliation with Company's computation included in Part II of Form Net capital, as reported in Company's Part II				
(unaudited) FOCUS Report	\$	7,397	\$	7,410
Adjustments to agree to audit report.				_
Net capital per above	\$	7,397	\$	7,410

Mason Russell West, LLC

739 WEST LITTLETON BLVD.
LITTLETON, CO 80120-2337
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E-MAIL: cpas@mrwiic.com

DICK MASON RAY RUSSELL, JR.

CERTIFIED PUBLIC ACCOUNTANTS
CONSULTING SERVICES

Report of Independent Certified Public Accountants on Internal Control Structure Required by SEC Rule 17a-5

The Board of Directors and Stockholder Excalibur Financial Group, Inc. Fort Collins, Colorado

In planning and performing our audit of the financial statements of Excalibur Financial Group, Inc. for the year ended December 31, 2003, we considered its internal control structure including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g) of the Securities and Exchange Commission (Commission), we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Excalibur Financial Group, Inc. that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c-3-3. We do not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulations T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives.

Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



The Board of Directors and Stockholders Excalibur Financial Group, Inc. Page 2

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or fraud may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above. In addition, our consideration of the internal control structure indicated that the Company was in compliance with the conditions of the exemption under Paragraph (k)(2)(B) of Rule 15c3-3, and no facts came to our attention indicating that such conditions have not been complied with during the period.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, the practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Maron Revel West UC

March 30, 2004 Littleton, Colorado